Alliance®
RecruitmentAgency



Our Story

- For over 16 years, Alliance Recruitment Agency has helped businesses grow by connecting them with the right talent. Our recruitment experts understand the evolving needs of the financial services and technology sectors, supporting businesses in building skilled teams that drive innovation, security, and long-term success.
- The future of finance is built on technology, innovation, and exceptional talent. With our global recruitment network and industry knowledge, we connect fintech companies with professionals who can develop secure payment solutions, strengthen digital banking platforms, improve financial operations, and deliver better customer experiences. Whether you're scaling a digital payments company, launching a lending platform, expanding a neobank, or developing financial technology solutions, we help you find the people who move your business forward.

OPERATING IN	SUCCESSFULLY COMPLETED	TRUSTED BY	EXPERIENCE
72+ countries	12000+ projects	9000+ global clients	16+ Years

What We Do Best

- Alliance Recruitment Agency provides comprehensive recruitment solutions tailored to the evolving needs of the fintech industry. We understand that financial technology businesses need professionals who combine technical expertise, financial knowledge, regulatory awareness, and a strong commitment to security.
- From emerging fintech startups to established financial services organizations, we help businesses hire qualified professionals who can support product development, improve financial operations, strengthen compliance, and drive innovation.



Staff Recruitment



Skill Proficiency Assessment



Global Talent Pool



Temporary Staffing Solutions



Industry-Centric HR Guidance

Challenges of the Fintech Industry in 2026

01 Intense Competition for Skilled Talent

02 Evolving Regulatory Requirements

03 Cybersecurity and Fraud Risks

04 Rapid Technological Change

05 High Customer Expectations

Why Alliance?



Global Reach & Expertise:

We leverage our international recruitment network and market knowledge to connect fintech businesses with qualified professionals across relevant markets.

Customized Recruitment:

Every fintech business has different technical requirements, growth plans, and hiring priorities. We tailor our recruitment approach to startups, scaling businesses, and established financial technology organizations.

Proven Success:

We have gained a reputation for excellence through our years of HR experience. Our long-term partnerships and repeat clients reflect our strong commitment to quality, reliability, and trust.

Your Passport to Better Talent – Choose Alliance!

Get the right people on board quickly to push your business toward even more success.



Our Process

Client Consultation
We understand your needs and culture.

Candidate Search
We find potential candidates.

Screening & Evaluation
We assess qualifications.

Client Presentation
We present shortlisted candidates.

Interview Coordination
We schedule and assist with interviews.

Feedback & Adjustments
We adapt to your preferences.

Reference Checks
We verify backgrounds & performance.

Offer Negotiation
We facilitate successful offers.

Onboarding Support
We help with seamless transitions.

Ongoing Communication
We ensure long-term success.



Positions Catered



Fintech Software Engineer



AI / Machine Learning Engineer



Cloud / DevOps Engineer



Fintech Product Manager



Full-Stack Developer



Cybersecurity Specialist



Blockchain Developer



Data Scientist



Digital Banking Specialist



Business Analyst



Risk Analyst



Compliance Manager



AML / KYC Specialist



Fraud Prevention Analyst



Payment Operations Manager



Chief Technology Officer (CTO)

Our Awards and Recognition

Alliance has consistently earned highly respected awards for our work in recruitment and HR. These honors prove that we deliver excellent results and are a trusted partner for companies.

Best Employment Agency in



San Francisco



CA



USA

Trusted by

Airwallex	tabby	tamara	Safaricom M-PESA	toss
CRED	paytm	globalpayments	FIS	FINASTRA
蚂蚁集团 ANT GROUP	nu	Klarna.	adyen	Revolut
WISE	PhonePe	Razorpay	PayPal	stripe

Client Success Stories

Take a detour to success stories.

Clients' Words

Alliance Recruitment Agency helped us strengthen our fintech team by sourcing experienced software engineers and payment operations professionals. Their team understood our technical requirements and the importance of hiring people who could work in a fast-paced financial technology environment.

★ ★ ★ ★ ★

Rahul Mehta

Chief Technology Officer (CTO) — Fintech Company

We worked with Alliance to hire attorneys and compliance specialists. Their team took the time to understand our requirements and company culture. They provided excellent candidates who matched our needs perfectly. The process was clear, organized, and stress-free. Thanks to Alliance, we now have talented professionals who help our legal department run smoothly.

★ ★ ★ ★ ★

James Wilson

Head of Compliance — Digital Banking Company

So, What Next?

Our Responsibilities	Client's Responsibilities
▸ Source qualified fintech professionals	▸ Define clear hiring requirements
▸ Screen candidates for skills and experience	▸ Collaborate in candidate selection
▸ Speed up the hiring process	▸ Offer competitive salary packages
▸ Support smooth onboarding	▸ Provide timely feedback and hiring decisions

Start your expert consultation today!

Build a capable fintech team with recruitment support tailored to your business goals, technical requirements, and growth plans.



Contact Us

Let’s start the journey towards your recruitment success.

www.alliancerecruitmentagency.com

sales@alliancerecruitmentagency.com

+1 (917) 900 9072

+1 (780) 900 4752

+91 89800 18741

Learn how our specialized expertise, tailored solutions, and commitment to client success can give you a competitive advantage in the market. From streamlining your hiring process to helping you build a strong employer brand, Alliance is here to help you reach new heights in your recruitment journey.

