

building your real asset - human capital



Who We Are



Alliance Recruitment Agency

al•li•ance *uh-lahy-uhns] noun....the act of allying or state of being allied.

The “Alliance” means a formal agreement establishing an association between two or more people to achieve a particular aim. Depicting the same concept, Alliance Recruitment Agency Consulting has similar role, here we are involved in associating employer and employee for particular aim of achieving common goal

Alliance Recruitment Agency is **a team of dynamic, vibrant and focused HR Professionals committed in providing better options at all levels in HR domain.** Our experts use their knowledge and experience to solve the most complex challenges of HR with utmost efficiency and pace.

Our success is forged upon our personalized, long term relationships with both our clients and candidates together with an underlying knowledge of the sectors we operate in.



Located At A Suave Property
In Prime Commercial Area



An Enterprising Team Of 150+
Professionals Across Different Hierarchy



19,600+
Projects

12437+ Happy Clients
6504+ Likes
750+ Followers

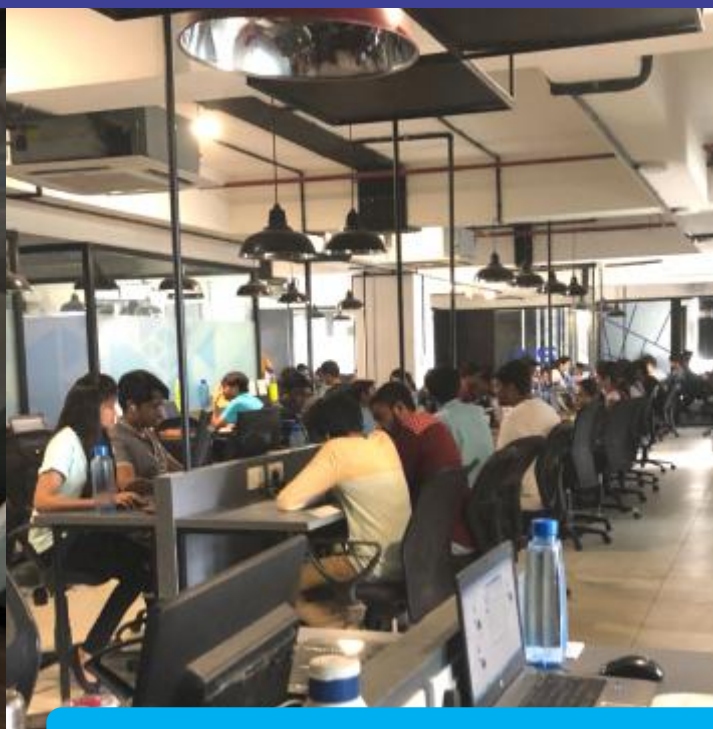


Day Trip With Team



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Our Office & Team



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Mission & Vision:

Our Vision is to “Build your best assets - Human Capital”

We are committed to our vision of building your assets that is human capital. The skills and knowledge that allow you to make money is your best asset. Human Capital words themselves provide integrity to our business of providing you the pool of best talent. As it is known, **a good team is the backbone for a successful organization.**

Industries We Serve

- FRLS- FMCG, Retail, Logistics & Shipping
- ITC- Information technology, Telecom, and Consultant in different sectors
- BSFI- Banking/Insurance & Financial Service Institutions.
- CEI- Construction, Engineering & Infrastructure.
- OGP- Oil & Gas Projects.
- HOS- Hotels, Resorts & Hospitals.
- SET- Schools, Education Sector, International Institute
- NMPA- Newspaper, Media, Production & Animation.
- APH- Agro Industries. Pharmaceutical, Health Care
- MET Manufacturing, Entertainment And Event, Textile
- Printing And Packaging, Chemical



What We do : our arena of expertise:

**Staffing – Permanent,
Contractual And
Client Site Management**



Payroll Solution



Hr Advisory / Startup Hiring



Training



Recruitment

We provide Recruitments solutions partnering closely and working as an extended arm of our clients. We can build your talent pool exponentially; we have a ready source for fulfilling all your HR needs – we at Alliance Recruitment Agency offer you

- Executive Search
- Recruitment Drives
- Candidate Mapping
- Back ground search
- Expat Search
- Project based hiring
- RPO (Recruitment outsourcing process)



➔ Potential Employers Can Benefit From Our Services Including:

RPO Services



Counselling Services



HR Services and Support



CV Sourcing



**Dedicated
Recruitment Consultancy**



Headhunting Services



**Back-office
Support and Services**



Elite Recruitment



**Training Services for
Employees / Management**



Data sourcing and gathering



➡ Our USP:

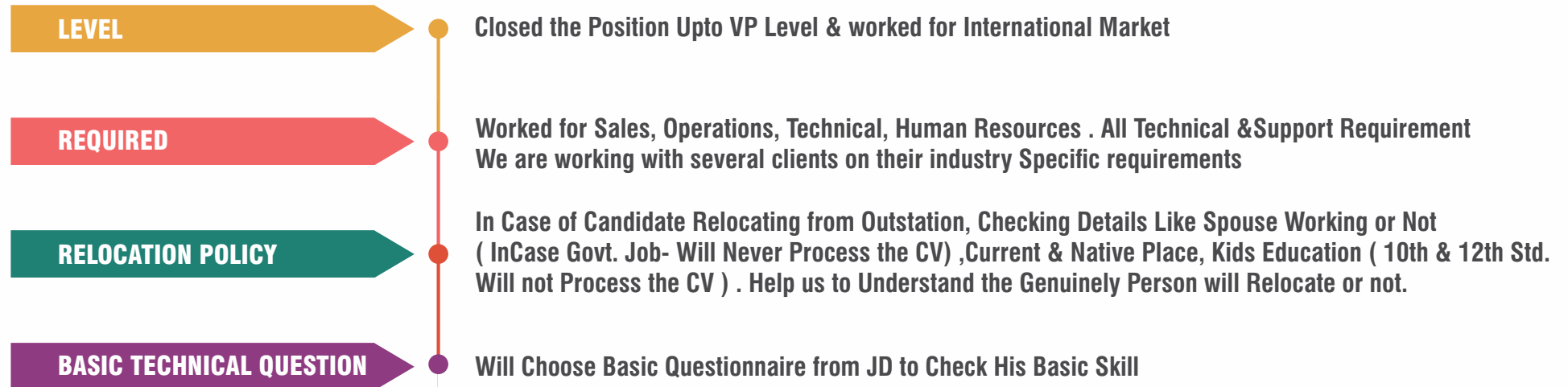
- ✓ CV with Candidates Assessment Sheet.
- ✓ CV with Snap...
- ✓ Finding out the Genuine Interest Level of the Candidate...
- ✓ Find out the Precise CTC Details - We are Sharing the Compensation Sheet with the Candidate to find out Monthly & Annual CTC Details...
- ✓ Transparency in Process...
- ✓ Pre & Post Follow UP...
- ✓ Dedicated Key Account Manager for (Client Name)

➡ Based on our exposure with vertical industries we are sending CV with Assessment

VERTICALS	FMCG, IT, Retail, Construction, Banking, Oil & Gas, Hotels, Etc
POSITION	Worked on Various Positions with Criteria of Profile.
TYPES OF MARKET	Global Market & Domestic Market
USP CORE	Sound knowledge on Current Market, Analytical skills for hiring, Cutting edge team for taking task for specific domains, Head Hunting Skills. HR's MBA- HR Degree.
TECHNICAL TEAM	Can Allot Dedicated Team for Recruitment Process so that Real Time Value Addition can be Done.
RESPONSE TIME	36-48 Hrs because of Dedicated Team
CUSTOMIZED TIME SPECIFIC INDUSTRY	In Industry Specific, Particularly at Level Requirements Mobiles are not allowed to carry inside So, to tap this People We Work on Odd hours starting @ 07.00 am to till 09.00 Am so that Before & After Office hours we can Tap this Candidates.



➡ Manpower Requirement



➡ KRA based on above basic guidelines

- Dedicated and Inducted teams having background Qualification
- Worked on upto the VP Position.
- Customized timings as per verticals need.
- Handsome experience in Particular field as per the given briefing
- Support Requirements: Finance, Accounts , HR, Admin , Plant level requirement of production packaging,
- Technical, No technical , Operations and other level within the hierarchy





Contract Employee and client site management:



Contract Employee:

Contract Staffing Services for Recruiters, Companies & Businesses

Alliance Recruitment Agency International is a contract staffing agency that offers temporary staffing services for global recruiters, companies and businesses across the globe. We as a global contract employment agency follows a disciplined process in the recruitment of your temporary candidates for business. We will follow a set of guidelines that will unique with the job role and the industry demands.

- Getting employees for a short term role that will help businesses the much-needed flexibility.
- Our team has years of experience in handling different industry requirements for contractual recruitment.
- We have an updated and well-maintained repository of candidates who are willing to work on a temporary basis and can handle diverse roles.
- Assessing the need and the immediate objective of the business and providing a line-up of effective and productive candidates.



Client Site Management :

Alliance Recruitment Agency client site management features:

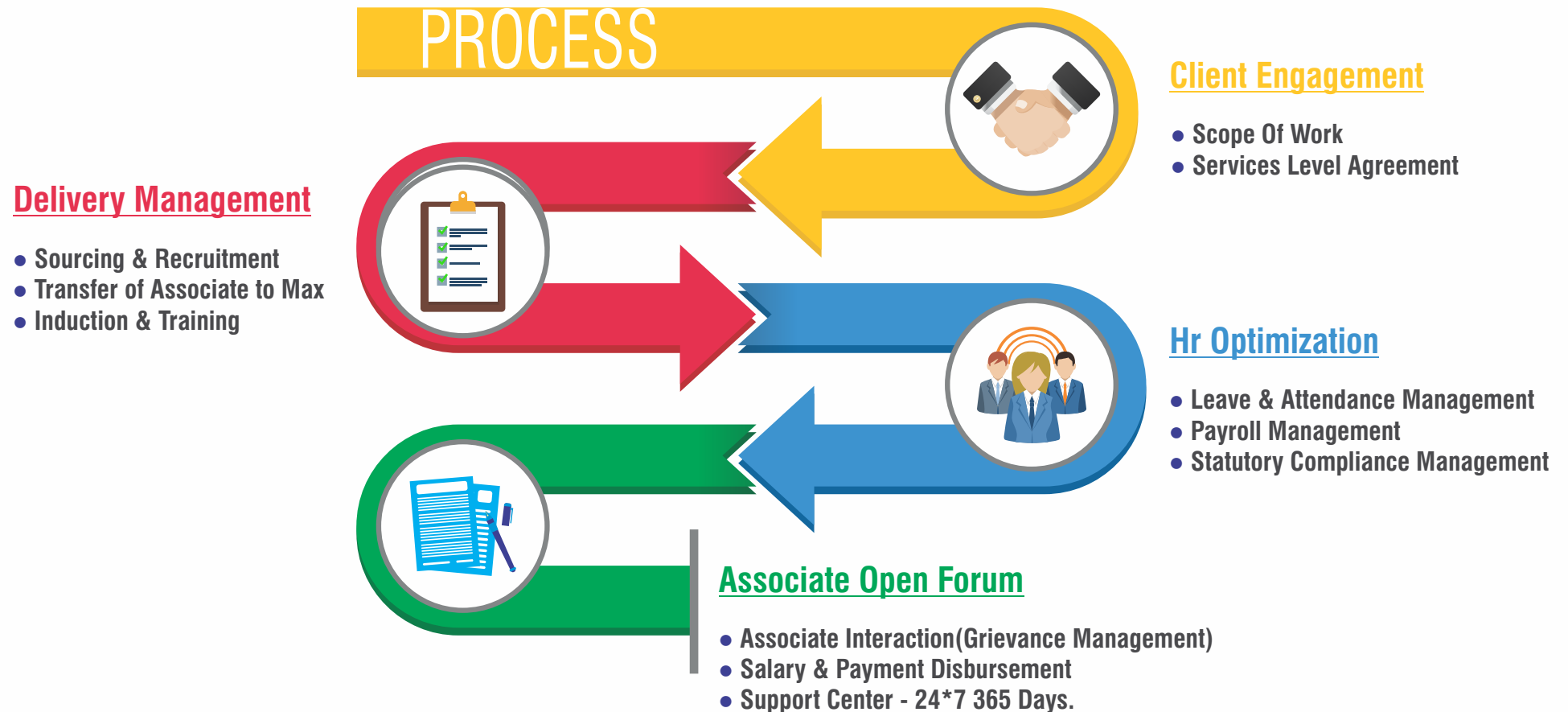
- Order Management: Obtaining, fulfilling and managing orders for contingent staffing.
- Assignment Management: Managing time capture, payroll, invoicing and assignment changes.
- Onboarding and Training: Training associates and your staff on program processes such as order request and time capture.
- Associate Management: Managing associate relations.
- Program Management: Ensuring quality service and ongoing program evaluation and reporting.

With Alliance Recruitment Agency site management, our clients have achieved real business gains, such as:

- Centralized coordination of temporary staff within one location or across multiple client sites.
- Faster adjustments to staffing in response to consumer and production demands.
- Efficient access to diverse skills sets.
- Streamlined orientation and training for temporary workers.
- More robust evaluation and reporting related to contingent staffing.



Our Process





Payroll & Benefits Management Statutory Compliances :



Payroll

We understand the fundamentals of operating a business and payroll is just one of those issues you need to ensure is properly managed. This is why we take a proactive and professional approach to deliver solutions to meet the unique needs of our clients. With Spiro, our services become an extension of your already existing business functions. We guarantee your payroll is expertly managed.

Features Of Payroll Outsourcing:

- Customized Payroll Processing
- Highly Flexible Payroll System
- Salary Disbursement Support
- Mis – Routine, Statutory & Management Aid
- Statutory Compliance Support
- Continuous Updating & Improvement
- Labour Laws Expertise

Payroll Management Services :

- Processing Monthly Payroll
- Compensation Processing
- Generating Payroll Reports
- Attendance And Leave Record
- Processing Quarterly And Year-end Statutory Forms
- Form 16, Full & Final Settlements
- Managing Queries Through Multiple Modes (on- Line, Email, Telephone, Help Desk)



Benefits Management Statutory Compliances

We offer a full range of business organizational planning and consulting services, right from formation of legal entities to procedural compliance.

Client Benefits:

- Compliance Audit: One-time audits to assess the level of compliance that is in place, including regulations and suggestions to improve the level of compliance
- Fast and Accurate: We deliver large volumes of work on time, every time.
- Timely compliance with various statutes and labour laws.



Training

We work closely with key stakeholders to ensure you receive a programme that is built around your development needs rather than try and match your requirements with our own pre-built sessions.

We realise that everyone is different. We keep every detail in our mind while making a programme that will fully satisfy your goal.

Training has specific goals of improving one's **capability, capacity, and performance**

- **Soft Skills and Behavioural Training**
- **Technical Training –Email Etiquettes, Presentation skills etc**
- **Induction, 1 day Training - to cover all the ground in the shortest effective time.**
- **Buddy Programme -1 Month training**
- **Interactive sessions - Tukka Meetings, Open Feedback sessions Etc.**



Our Awards



Rated as Best Recruitment Agency By Flashydubai.com

Best Recruitment Agencies in Dubai

Here we are listing top ten best recruitment agencies in Dubai.

1. Alliance Recruitment Agency

Alliance Recruitment Agency is a top global recruitment company which have its presence in Dubai and in other middle east countries. They provide a range of talent acquisition services by leveraging their domain knowledge built over years of experience related to the recruitment field. Their deep understanding of the recruitment market and research based search, has always garnered rave reviews and made them a familiar name in the recruitment industry.

They provide services in the following industries:

- Banking and Finance
- Business Process Outsourcing(BPO)
- Pharma and Life sciences
- Information Technology
- Aerospace & Defense
- Automobile & Auto Components
- Consumer Durables & Building Materials
- Education
- Electrical & Electronics
- FMCG
- Healthcare
- Retail
- Hospitality



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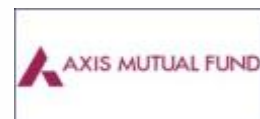
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➡ Clientele

MANISH MALHOTRA



ARVIND



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Clientele



Clientele



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Clientele

Corporate Munim™
THE BUSINESS EXPLORER

PAPERCHASE ACCOUNTANCY Ltd

americos

WebLogic

AMHEC

TELELOGIX

EMIRCOM
Global technology. Delivered locally.

Alfazance
delivering... tangible results

TODINI
Costruzioni Generali S.p.A.

المركز القابضة

DATAMATICS
Next-Generation Solutions

EM EQUATE MEDIA

EMIRCOM
Reliance Fibres Ltd.

Capgemini

SHAWARMA
XPRESS

Pernia's
POP-UP SHOP

STARBUCKS
COFFEE

SAMSUNG

Al Khazma
Andalus 1917 Ltd

DAMAC

Tropical
HEAT
Passion for taste!

THE
FIRST
GROUP

Nestle

MYNTRA.com

المراعي
Almarai



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Clientele



Targus



TESCO



DEOLA



Kebabish
Curry & Grill



ZUMA



RANBAXY
Trusted medicines. Healthier lives



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Clientele



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➡ Clientele



Clientele

Tech
Mahindra
FOUNDATION

 financial.com

MAGNACOO
CHANGING THE FUTURE OF COOL

 befree

 BURGER
CH-€F

mm!
maroosh



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